

# PROCUREMENT & SUPPLY CHAIN

The requirements of the modern today's supply chain and procurement operations can make or break company's reputations with serious consequences if it goes wrong. Businesses therefore need reliable supply chain and procurement leaders who can evolve and adapt.

However, with the pre-existing and well documented "war on talent", the industry is now facing a serious talent shortage.

At Manners Maclean we know the Procurement and Supply Chain market and, more importantly, how to identify the best leadership talent within it.



Procurement and Supply Chain is a fast growing and evolving practice area. More than ever before, these critical business functions have taken the spotlight, and they now take centre stage for many global businesses.

In fact, global pressures have transformed what used to be seen as tactical functions into a more strategic role with leaders requiring a wider range of skills and attributes to work within what has become a complex environment, connecting every aspect of the business.

Modern procurement and supply chain professionals are strategic thinkers, they're planners, influencers and strategic partners.

Ultimately, an optimised supply chain requires talent with a varied skill set that's not only hard to identify but more often than not even harder to find.

## GLOBAL PRESSURES HAVE TRANSFORMED THE ROLE OF PROCUREMENT & SUPPLY CHAIN PROFESSIONALS

## INDUSTRY EXPERTS TO FIND EXPERTS IN YOUR INDUSTRY



At Manners Maclean we bring a cumulative 150+ years of experience, working with clients across a core group of consumer facing sectors, including FMCG, CPG, Consumer Healthcare, Luxury Goods and the Retail market, to name but a few.

The focused nature of our business combined with both the sector and functional specialism of our consultants, means that our clients can leverage deep and long term relationships.

Ultimately this means that we can provide our clients with immediate access to a highly concentrated network of specialist candidates who would not normally respond to an approach from an unknown source.

## OUR PORTFOLIO OF SERVICES:

At Manners Maclean, we appreciate that every client is different, each with their own vision, complexities and challenges. No two requirements are the same and **'one size does not fit all'**, therefore our service offerings are tailored to reflect this.

Our comprehensive portfolio of data driven solutions have been intelligently created to enable us to provide efficient and effective programs flexible enough to meet the demands, and budgets, of any client.

# INTELLIGENT, TAILORED, TALENT SOLUTIONS



Leadership  
Search



Talent  
Pipelining



Total Talent  
Partnership



Diversity. Equity.  
Inclusion.



Executive  
Outplacement

UNDERSTANDING  
YOUR CHALLENGE  
IS OUR STARTING POINT.  
EVERYTHING WE DO  
AFTER THAT IS BASED  
ON PROVIDING THE RIGHT  
OUTCOME FOR YOU.

Understanding your business challenge is our starting point. Everything we do after that is based on providing the right outcome for you.

We partner with you to understand the demands on business. We'll help you to identify talent shortages and develop strategic talent programs designed to address, not only, your current leadership needs but also your future requirements.

Add to this the experience, knowledge and passion of our team and you have a 'world-class' talent partnership that can respond to the challenge.

## A QUICK WORD FROM ONE OF OUR CLIENTS



*During the last 10 years Manners Maclean were always my first port of call when looking to fill senior positions. The ability to quickly understand what we need, knowledge of the talent market and network of key talent meant that we always receive a quick response and, a shortlist of blue chip talent.*

*I highly recommend Manners Maclean to any organization needing leadership search and talent acquisition services.*

## PERFECTLY PLACED TO PROVIDE GLOBAL SUPPORT

Geographically our primary focus is the UK and European markets, but that doesn't limit the extent of our search and selection process. As experts in managing International mobility projects we will always carry out our search for leadership talent with a Global perspective to ensure that we fully meet the needs of our clients.

In fact, Manners Maclean possess a proven capability to operate successfully across both the established key global business hubs and underdeveloped markets and regions.

Underpinning this specialism are not only, lean, innovative and agile delivery teams but a dedicated, single sector, multilingual in-house research function with the necessary global experience.